

## **COMMERCIAL INSURANCE SALES TRAINEE**

**Flexible Lifestyle - Lucrative Income - Professional Career**

### **CHANGE YOUR CAREER. CHANGE YOUR LIFE.**

- **Base Salary Plus Commission**
- **Full Benefits**
- **3-Year Training Period**
- **Long-Term, Stable Career**

#### **ABOUT THE OPPORTUNITY**

We'll teach you how to successfully sell insurance as a trusted advisor to business owners that need and want your help. With our training, you'll build a repeat customer base that provides you a reliable income. You'll manage your own time, responsibilities and career. Your potential for growth is unlimited.

This is an entry level, sales trainee position. Insurance experience is not a requirement. We will teach you needed industry skills during your 3-year training program. The only prerequisites are personal motivation, a love for competition and a winning attitude.

#### **HOW WE'LL HELP YOU SUCCEED & GROW**

Anticipate a 3-year training and development period. In year one you'll attend a rigorous, two-week insurance sales training school followed by 50 weeks of one-on-one mentoring from an experienced, independent sales coach. We pay all training expenses.

In years two and three you'll receive direct daily mentoring from our management team and your dedicated, seasoned support team. Your primary focus will be growing your income and building a professional, sustainable career.

We will provide you a 3-year compensation structure with salary and commission, performance bonuses, full benefits including 401K in a professional office environment with the latest web-based technology.

Armed with our recognized brand, effective sales strategies, and top-rated insurance products, you'll have the edge you need to build a six-figure income and enviable lifestyle.

#### **ABOUT YOU**

You *must* possess a fundamental desire to help people. You *must* be an excellent communicator who is organized, self-determined, and comfortable with direct sales. Successful candidates have excellent social graces and the self-confidence to interact easily with other professionals.

You *must* have a resourceful, intuitive nature and be an effective problem solver. You'll need engaging interpersonal skills to build relationships with your clients and support team.

### **ADDITIONAL REQUIREMENTS INCLUDE:**

- Bachelor's degree or equivalent work experience.
- Strong written and verbal communication skills.
- Professional appearance in dress, manner, and demeanor.
- Fearless ability to cold call.

### **ADDITIONAL BENEFITS**

- |                                       |                             |
|---------------------------------------|-----------------------------|
| ✓ Medical, Dental and Vision          | ✓ Paid Time Off             |
| ✓ Life Coverage                       | ✓ Family Focused Atmosphere |
| ✓ Short Term and Long-Term Disability | ✓ Work/Life Balance         |
| ✓ 401(k) Retirement Plan              | ✓ Rewards and Recognitions  |
| ✓ Paid Holidays                       | ✓ Company Hosted Events     |

### **ABOUT US**

Bukaty Companies is a top ten, privately owned insurance agency in the Kansas City marketplace with a recognized history of success. We work with local business owners to develop customized insurance programs designed to preserve their companies when disaster strikes. Our range of products includes business insurance, employee benefits and retirement plans.

2020 was another record year for us. 2021 looks to be even better. To achieve our goals of continued growth we're searching for self-motivated individuals with unlimited ambition and energy ready to take their income and lifestyle to a higher level.

Our top sales executives consistently earn six-figures while enjoying the freedom to structure their own workdays and set their own pace.

## **BUKATY INSURANCE AGENCY**

[www.BukatyAgency.com](http://www.BukatyAgency.com)

**Join our growing team!**

***Change your career. Change your life.***  
**Contact: Dan Bukaty, 913-647-3946**